

Question #1:

(Page 9) The specifications requested for the Ford Fusion Hybrid list "Equipment Group 200A" but that is not a valid equipment group for a Ford Fusion Hybrid. The equipment group on the base level trim for a Ford Fusion Hybrid (S) starts at 500A. The next trim level on Ford Fusion Hybrid (SE) starts at equipment group 600A.

Can you please clarify which features/specifications are expected for the Ford Fusion Hybrid?

Answer #1: the Ford Fusion SE was 200A. The Fusion Hybrid SE is 600A.

Question #2:

On p. 7 of the RFB, the OCA requests that bidders bid the 2018 model year vehicle if the manufacturer's build out has occurred, or will occur on or after July 13, 2017. If build out is after that date, we would still be able to bid 2017 model year vehicles. Does the OCA mean to say on or BEFORE July 13, 2017?

Answer #2: on or BEFORE July 13, 2017. The sentence should read: "If a manufacturer's build-out date for any 2017 model year vehicle specified in this bid has occurred, or will occur on or before July 13, 2017, Bidder shall bid the 2018 Model year vehicle, if available." Absent pricing on the 2018 models at the time of this RFB submission, your only option is to bid on the 2017 models.

Question #3:

Also, most (if not all) vehicles requested will have final order due dates in the March-May 2017 timeframe. The manufacturers do not release pricing or bid assistance until the new model year starts production, usually in July-August 2017. We cannot predict what the pricing or bid assistance will be this early on, which means we cannot guarantee lease rates.

Answer #3: Absent pricing on the 2018 models at the time of this RFB submission, your only option is to bid on the 2017 models.

Question #4:

On p. 8, Section II Technical Specifications, the OCA asks for full-size spare tires for standard model sedans. Many manufacturers no longer provide a full size spare, even as an option. If a full size spare is required, OCA should be aware that the price of the vehicle will significantly increase, and the spare will be loose in the trunk. Is a compact spare or tire inflator kit acceptable?

Answer #4: OCA requires a spare tire, whichever way the manufacturer builds it. The spare may be loose in the trunk. A compact spare is acceptable. A full tire inflator kit is acceptable.

Question #5:

On p. 11, Ford Escape SE specifications, the OCA ask for equipment group U9G. This is the model code. Available equipment groups are 200A and 201A. Which equipment group is required?

Answer #5: 200A

Question #6:

On p. 11, Jeep Grand Cherokee Laredo specifications, the OCA asks for equipment group WKJH74. This is the model code. Available equipment groups are quick order packages 23A or 23E. Which equipment group is required?

Answer #6: 23 A

Question # 7:

Additionally, the order cutoff for the Grand Cherokee is April 20, 2017. Production will not start on the 2018 model until the end of July. We will not have pricing or bid assistance until shortly before production starts. Does the OCA want bidders to proceed with pricing out the 2017 model, knowing that the contract may be awarded after order cutoff?

Answer #7: Absent pricing on the 2018 models at the time of this RFB submission, your only option is to bid on the 2017 models.

Question #8:

On p. 12, Chev Suburban specifications, the OCA only lists the model code (CK15906) but does not include the trim level. What trim level is required—LS, LT, or Premier?

Answer #8: the trim level required is LS.

Question #9:

Order cutoff for both the Tahoe and the Suburban is May 25, 2017. Production for 2018 will not start until the beginning of August, and pricing/bid assistance will not be available until right before production starts. Should bidders proceed with bidding the 2017 model, with the understanding that the contract may be awarded after order cutoff?

Answer #9: Absent pricing on the 2018 models at the time of this RFB submission, your only option is to bid on the 2017 models.

Question #10:

On p. 12 and 13, Ford Transit Wagon 15 passenger and Ford Transit 250 Cargo, the order cutoff date is May 5, 2017. Production for 2018 will not start up until the end of August, and pricing/bid assistance will not be available until right before production starts. Should bidders proceed with bidding the 2017 model, with the understanding that the contract may be awarded after order cutoff?

Answer #10: Absent pricing on the 2018 models at the time of this RFB submission, your only option is to bid on the 2017 models.

Question #11:

On, p. 13, Dodge Grand Caravan, the final order due date is June 15, 2017. 2017 production is not available from 9/1/17 to 12/3/17. If vehicles are required to be built prior to 9/1/17, orders must be submitted by 6/15/17. Should bidders still bid the 2017 model?

Answer #11: Yes

Question #12:

On p. 14, Chrysler Pacifica LX specifications, the equipment group requested is 25E. This is no longer available for factory ordering. The replacement package is 27E. Is this acceptable?

Answer #12: Yes, 27E

Question #13:

The order cutoff for the Pacifica is May 3, 2017. Production for 2018 will not start until the beginning of August, and pricing/bid assistance will not be available until right before production starts. Should bidders proceed with bidding the 2017 model, with the understanding that the contract may be awarded after order cutoff?

Answer #13: Absent pricing on the 2018 models at the time of this RFB submission, your only option is to bid on the 2017 models.

Question #14:

On p. 53, Summary Bid Response Form, does the OCA want the total cost for a 36-month lease times the estimated number of vehicles in the designated area?

Answer #14: Yes

Question #15:

If bidders will not receive answers to their questions by the beginning of next week, would the OCA consider extending the RFB due date in order to give us adequate time to prepare responses that reflect the answers provided?

Answer #15: No