

VI. EXHIBIT A/PRICING SHEET (9 PAGES)

Bidder **must** bid on at least one of the date choices ((a) or (b)) for **each** of the three Seminar Options and bidder **may** bid on as many additional date choices as it chooses. If bidder does not bid on one Seminar Option, please indicate “no-Bid.”

Rates, except for Meeting Space and Audio-visual Equipment and Services, must be quoted on a per unit basis. All rates must include any service charge. UCS is tax exempt. When bidder does not charge for any specified item, it shall indicate “N/C” or “No charge” on the appropriate line. The UCS will not pay for any charges that are not included in bidder’s rate. Unit price will prevail.

I. LODGING

One rate per room, single/double occupancy

SEMINAR OPTION 1 (a):

\$ _____ x 850 rooms = \$ _____

SEMINAR OPTION 1 (b):

\$ _____ x 750 rooms = \$ _____

SEMINAR OPTION 2 (a):

\$ _____ x 750 rooms = \$ _____

SEMINAR OPTION 2 (b):

\$ _____ x 750 rooms = \$ _____

SEMINAR OPTION 3 (a):

\$ _____ x 750 rooms = \$ _____

SEMINAR OPTION 3 (b):

\$ _____ x 750 rooms = \$ _____

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TOTAL LODGING COSTS

\$ _____ for the duration of SEMINAR OPTION 1 (a)

\$ _____ for the duration of SEMINAR OPTION 1 (b)

\$ _____ for the duration of SEMINAR OPTION 2 (a)

\$ _____ for the duration of SEMINAR OPTION 2 (b)

\$ _____ for the duration of SEMINAR OPTION 3 (a)

\$ _____ for the duration of SEMINAR OPTION 3 (b)

II. MEAL

FULL BREAKFAST:

One rate per breakfast

SEMINAR OPTION 1 (a):

\$ _____ x 800 breakfasts = \$ _____

SEMINAR OPTION 1 (b):

\$ _____ x 700 breakfasts = \$ _____

SEMINAR OPTION 2 (a):

\$ _____ x 700 breakfasts = \$ _____

SEMINAR OPTION 2 (b):

\$ _____ x 700 breakfasts = \$ _____

SEMINAR OPTION 3 (a):

\$ _____ x 700 breakfasts = \$ _____

SEMINAR OPTION 3 (b):

\$ _____ x 700 breakfasts = \$ _____

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LUNCH:

One rate per meal

SEMINAR OPTION 1 (a):

1 (a). Standard meal

\$ _____ x 960 meals = \$ _____

1 (b). Kosher meal

\$ _____ x 90 meals = \$ _____

Total lunch cost Option 1 (a) = \$ _____

SEMINAR OPTION 1 (b):

1 (a). Standard meal

\$ _____ x 960 meals = \$ _____

1 (b). Kosher meal

\$ _____ x 90 meals = \$ _____

Total lunch cost Option 1 (b) = \$ _____

SEMINAR OPTION 2 (a):

1 (a). Standard meal

\$ _____ x 960 meals = \$ _____

1 (b). Kosher meal

\$ _____ x 90 meals = \$ _____

Total lunch cost Option 2 (a) = \$ _____

SEMINAR OPTION 2 (b):

1 (a). Standard meal

\$ _____ x 960 meals = \$ _____

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1 (b). Kosher meal

\$ _____ x 90 meals = \$ _____

Total lunch cost Option 2 (b) = \$ _____

SEMINAR OPTION 3 (a):

1 (a). Standard meal

\$ _____ x 960 meals = \$ _____

1 (b). Kosher meal

\$ _____ x 90 meals = \$ _____

Total lunch cost Option 3 (a) = \$ _____

SEMINAR OPTION 3 (b):

1 (a). Standard meal

\$ _____ x 960 meals = \$ _____

1 (b). Kosher meal

\$ _____ x 90 meals = \$ _____

Total lunch cost Option 3 (b) = \$ _____

AM COFFEE BREAKS:

One rate per AM break

SEMINAR OPTION 1 (a):

\$ _____ x 1,050 breaks = \$ _____

SEMINAR OPTION 1 (b):

\$ _____ x 1,050 breaks = \$ _____

SEMINAR OPTION 2 (a):

\$ _____ x 1,050 breaks = \$ _____

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SEMINAR OPTION 2 (b):

\$ _____ x 1,050 breaks = \$ _____

SEMINAR OPTION 3 (a):

\$ _____ x 1,050 breaks =

\$ _____

SEMINAR OPTION 3 (b):

\$ _____ x 1,050 breaks =

\$ _____

PM COFFEE BREAKS:

One rate per PM break

SEMINAR OPTION 1 (a):

\$ _____ x 700 breaks = \$ _____

SEMINAR OPTION 1 (b):

\$ _____ x 700 breaks = \$ _____

SEMINAR OPTION 2 (a):

\$ _____ x 700 breaks = \$ _____

SEMINAR OPTION 2 (b):

\$ _____ x 700 breaks = \$ _____

SEMINAR OPTION 3 (a):

\$ _____ x 700 breaks = \$ _____

SEMINAR OPTION 3 (b):

\$ _____ x 700 breaks = \$ _____

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DINNER:

One rate per meal

SEMINAR OPTION 1 (a):

1 (a). Standard meal

\$ _____ x 640meals = \$ _____

1 (b). Kosher meal

\$ _____ x 60 meals = \$ _____

Total dinner cost Option 1 (a) = \$ _____

SEMINAR OPTION 1 (b):

1 (a). Standard meal

\$ _____ x 640 meals = \$ _____

1 (b). Kosher meal

\$ _____ x 60 meals = \$ _____

Total dinner cost Option 1 (b) = \$ _____

SEMINAR OPTION 2 (a):

1 (a). Standard meal

\$ _____ x 640 meals = \$ _____

1 (b). Kosher meal

\$ _____ x 60 meals = \$ _____

Total dinner cost Option 2 (a) = \$ _____

SEMINAR OPTION 2 (b):

1 (a). Standard meal

\$ _____ x 640 meals = \$ _____

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1 (b). Kosher meal

\$ _____ x 60 meals = \$ _____

Total dinner cost Option 2 (b) = \$ _____

SEMINAR OPTION 3 (a):

1 (a). Standard meal

\$ _____ x 640 meals = \$ _____

1 (b). Kosher meal

\$ _____ x 60 meals = \$ _____

Total dinner cost Option 3 (a) = \$ _____

SEMINAR OPTION 3 (b):

1 (a). Standard meal

\$ _____ x 640 meals = \$ _____

1 (b). Kosher meal

\$ _____ x 60 meals = \$ _____

Total dinner cost Option 3 (b) = \$ _____

TOTAL MEAL COSTS (breakfast, lunch, Am & PM coffee breaks, dinner)

\$ _____ for the duration of SEMINAR OPTION 1 (a)

\$ _____ for the duration of SEMINAR OPTION 1 (b)

\$ _____ for the duration of SEMINAR OPTION 2 (a)

\$ _____ for the duration of SEMINAR OPTION 2 (b)

\$ _____ for the duration of SEMINAR OPTION 3 (a)

\$ _____ for the duration of SEMINAR OPTION 3 (b)

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III. MEETING SPACE

One (1 (a)) Large Meeting Room + all breakout rooms (including registration area) as described in these bid specifications.

Total Cost:

\$ _____ for the duration of SEMINAR OPTION 1 (a)

\$ _____ for the duration of SEMINAR OPTION 1 (b)

\$ _____ for the duration of SEMINAR OPTION 2 (a)

\$ _____ for the duration of SEMINAR OPTION 2 (b)

\$ _____ for the duration of SEMINAR OPTION 3 (a)

\$ _____ for the duration of SEMINAR OPTION 3 (b)

IV. OFFICE SPACE (office, storage, security office and executive conference room) and related services (to include photocopying and printing.)

Total Cost:

\$ _____ for the duration of SEMINAR OPTION 1 (a)

\$ _____ for the duration of SEMINAR OPTION 1 (b)

\$ _____ for the duration of SEMINAR OPTION 2 (a)

\$ _____ for the duration of SEMINAR OPTION 2 (b)

\$ _____ for the duration of SEMINAR OPTION 3 (a)

\$ _____ for the duration of SEMINAR OPTION 3 (b)

V. AUDIO-VISUAL

Total Cost:

\$ _____ for the duration of SEMINAR OPTION 1 (a)

\$ _____ for the duration of SEMINAR OPTION 1 (b)

\$ _____ for the duration of SEMINAR OPTION 2 (a)

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\$ _____ for the duration of SEMINAR OPTION 2 (b)

\$ _____ for the duration of SEMINAR OPTION 3 (a)

\$ _____ for the duration of SEMINAR OPTION 3 (b)

TOTAL COST OF SEMINAR OPTIONS:

For each Seminar Option, compute the sum of all costs (Lodging, Meals, Meeting Space, Office Space, Audio-Visual – I.- to V.)

SEMINAR OPTION 1 (a) = \$ _____

SEMINAR OPTION 1 (b) = \$ _____

SEMINAR OPTION 2 (a) = \$ _____

SEMINAR OPTION 2 (b) = \$ _____

SEMINAR OPTION 3 (a) = \$ _____

SEMINAR OPTION 3 (b) = \$ _____

Hotel/Conference Facility Name: _____

Authorized Officer's Name and Title: _____

Signature: _____ Date: _____